Subject: Re: Let's get a bid from Black Knight security to see how they compare to Universal.
From: Lorena Parker <lparker@sanpedrobid.com>
Date: 02/13/2017 01:04 PM
To: Alan Johnson <AlanJ@victory-group.com>
CC: Ben Schirmer <ben@hcbf.org>, Greg Morena <greg@thealbright.com>, eric eisenberg <ericeoban@gmail.com>

Alan,

I received a quote from them. They are $22/hr. We currently pay our security guys $16.75/hr and we pay Donte $21.75/hr.

Lorena Parker
Executive Director
San Pedro Property Owners' Alliance
San Pedro Historic Waterfront
Business Improvement District
390 W. 7th Street | San Pedro, CA 90731
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Lparker@sanpedrobid.com
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On Fri, Feb 3, 2017 at 4:25 PM, Alan Johnson <AlanJ@victory-group.com> wrote:

> Lorena-
>
> Great, please ask Joe to copy me on what he sends to the two security companies.
>
> Alan
>
> **From:** Lorena Parker [mailto:lparker@sanpedrobid.com]
> **Sent:** Friday, February 03, 2017 4:22 PM
> **To:** Alan Johnson <AlanJ@Victory-Group.com>
> **Cc:** Ben Schirmer <ben@hcbf.org>; Greg Morena <greg@thealbright.com>; eric eisenberg <ericeoban@gmail.com>
>
> **Subject:** Re: Let's get a bid from Black Knight security to see how they compare to Universal.
>
> Actually, I have Joe working on it now.

Lorena Parker

Executive Director

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On Fri, Feb 3, 2017 at 4:14 PM, Alan Johnson <AlanJ@victory-group.com> wrote:

> All-
>
> I personally like the idea of directly hiring people to do some of our clean and safe work rather than contract out. Having more control over their schedule, the person actually doing the work and not paying the contractors overhead is intriguing. One thing we need to do is to find out how it would affect our insurance premiums and I'm sure there is more we need to consider like Ben's idea below. I think a good start would be to simply get a quote from Black Knight Sec. and Block by Block on exactly the same number of men and hours they patrol so we have apples to apples then sit down see where we are. I have spoken to Lorena about this and she will tackle it after she finishes her move next week.
>
> Have a good weekend, Go Falcons!!!
>
> Alan
>
> ---
>
> **From:** Ben Schirmer [mailto:ben@hcbf.org]
> **Sent:** Thursday, February 02, 2017 11:23 AM
> **To:** Lorena Parker <lparker@sanpedrobid.com>
> **Cc:** Greg Morena <greg@thealbright.com>; Alan Johnson <AlanJ@Victory-Group.com>; eric eisenberg <ericeoban@gmail.com>
>
> **Subject:** RE: Let's get a bid from Black Knight security to see how they compare to Universal.

Just for clarification, I realize that security is already a line item. My point was that we can make them employees and add them to our personnel costs rather than subcontracting out for security services. Just a thought.

Ben Schirmer, Executive Director

Harbor Community Benefit Foundation

302 W. 5th Street, Suite 300

San Pedro, CA 90731

From: Lorena Parker [mailto:lparker@sanpedrobid.com]
Sent: Thursday, February 2, 2017 11:19 AM
To: Ben Schirmer <ben@hcbf.org>
Cc: Greg Morena <greg@thealbright.com>; Alan Johnso <AlanJ@victory-group.com>; eric eisenberg <ericeoban@gmail.com>
Subject: Re: Let's get a bid from Black Knight security to see how they compare to Universal.

We will get some information.

Lorena Parker

Executive Director

San Pedro Property Owners' Alliance

San Pedro Historic Waterfront

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On Thu, Feb 2, 2017 at 10:57 AM, Ben Schirmer <ben@hcbf.org> wrote:

We could just make security a line item and hire him as an employee. It brings some liability issues with it but it does give us much more control over their actions. I think asking Dante to set up a business and then ask him to run that business is a BIG ask.

Ben Schirmer, Executive Director

Harbor Community Benefit Foundation

302 W. 5th Street, Suite 300

San Pedro, CA 90731

From: Greg Morena [mailto:greg@thealbright.com]
Sent: Wednesday, February 1, 2017 7:28 PM
To: Alan Johnso <AlanJ@victory-group.com>
Cc: Lorena Parker <lparker@sanpedrobid.com>; Ben Schirmer <ben@hcbf.org>; eric eisenberg <ericeoban@gmail.com>
Subject: RE: Let's get a bid from Black Knight security to see how they compare to Universal.

Does it make sense to consider poaching Dante and have him build us a team.

Not sure what else is needed; insurance, arms length Corp structure, etc.?

On Feb 1, 2017 5:15 PM, "Alan Johnson" <AlanJ@victory-group.com> wrote:

> Agreed, it's a big contract and we need to keep them honest.
>
> -----Original Message-----
> From: eric eisenberg [mailto:ericeoban@gmail.com]
> Sent: Wednesday, February 01, 2017 1:02 PM
> To: Alan Johnson <AlanJ@Victory-Group.com>
> Cc: Lorena Parker <lparker@sanpedrobid.com>; Greg Morena (greg@thealbright.com) <greg@thealbright.com>; Ben Schirmer <ben@hcbf.org>
> Subject: Re: Let's get a bid from Black Knight security to see how they compare to Universal.

> > > It's always good to know where the market is, if we do then we should also check with Block by Block.
> > >
> > > E
> > >
> > > On Wed, Feb 1, 2017 at 12:17 PM, Alan Johnson <AlanJ@victory-group.com> wrote:
> > > > Let me know what you think…